Nearing Retirement Checklist

General Information

- 1. Has relevant personal information been gathered?
 - □ Age
 - \Box Age of spouse/partner
 - □ Number of children (and other dependents) and their children
- 2. Has financial situation been assessed?
 - □ Estimated annual expenses during retirement
 - Estimated annual income during retirement (pretax and after-tax)
 - \Box Total assets and savings to date
 - □ Total retirement savings to date
 - □ Estimated yearly contribution to retirement savings
 - □ Total liabilities to date
 - \Box Income tax bracket and filing status
 - □ Health insurance coverage for each spouse
 - □ Long-term care insurance coverage for each spouse
 - □ Life insurance coverage for each spouse
 - Wills, durable power of attorney, health-care directive, and other estate planning needs
 - □ Beneficiary designations

Determining Retirement Income Needs

- 1. Have other major financial goals been funded or achieved?
 - □ Pay off home mortgage
 - \Box Fund children's education
 - □ Buy retirement home
 - □ Other
- 2. Have annual retirement expenses been estimated?
 - \Box Food, clothing, housing
 - □ Insurance
 - \Box Health care
 - \Box Travel and recreation
 - □ Other
- 3. Has expected annual income been estimated, and will that income be sufficient to meet retirement needs?
 - □ Social Security
 - □ Pensions
 - \Box Savings and investments
 - □ Job earnings
 - □ Other

4300 Baker Road Minnetonka, MN 55343 763-231-9510

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- 4. If not, are there steps that can be taken to bridge the gap?
 - a. Work part-time
 - b. Cut expenses
 - c. Set more modest goals
 - d. Delay retirement
 - e. Other

Employer-sponsored retirement plans and IRAs

- 1. Is a 401(k) or other employer-sponsored retirement plan funded?
- 2. Is an IRA in place?
 - a. Roth IRAs
 - b. Traditional IRAs

Investment Planning

- 1. Now that retirement is here (or near), have plans been made to change how the retirement portfolio and other assets are invested?
- 2. Will the client/advisor monitor the retirement portfolio and other investments throughout retirement and make changes when appropriate?
- 3. Have expectations been established for how the retirement portfolio and other investments may perform in the coming years?
- 4. Is some degree of investment risk acceptable?
- 5. Has a distribution strategy been discussed/developed?

Insurance Planning

- 1. If under age 65, will adequate health insurance be available until Medicare eligibility is established?
- 2. If 65 or older, has a Medigap or other health policy been purchased to supplement Medicare, or is employer-sponsored coverage available?
- 3. Is there long-term care insurance, or have this and other strategies been considered to protect against the cost of nursing home care?
- 4. Have life insurance needs been revisited?
- 5. Have other types of insurance coverage been reviewed?
 - \Box Auto and homeowners
 - □ Disability (will end at retirement)
 - □ Liability
 - □ Other

15600 35th Ave N Suite 101 Plymouth, MN 55447 763-231-9510

Estate Planning

- 1. Will beneficiary designations be reviewed periodically?
 - \Box Employer-sponsored plans
 - □ IRAs
 - □ Annuities
 - □ Life Insurance
 - □ Other
- 2. Has will been reviewed/updated?
- 3. Is there a durable power of attorney or health-care directive?
- 4. Have other estate planning tools and strategies been considered?
 - □ Trusts
 - □ Gifting assets
 - □ Other



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